

6M 2016 Operating Results
Acron Output (Veliky Novgorod, Russia)

Product, kt	6M 2016	6M 2015	YOY, %
MINERAL FERTILISERS			
Ammonia	641	522	22.9
<i>incl. in-house consumption</i>	605	522	
Nitrogen fertilisers, including	1,223	939	30.3
<i>incl. in-house consumption</i>	308	224	
Ammonium nitrate	317	235	35.0
<i>incl. in-house consumption</i>	79	31	
Urea	370	296	25.1
<i>incl. in-house consumption</i>	229	192	
Urea-ammonium nitrate (UAN)	536	408	31.4
Complex fertilisers, including	594	575	3.3
NPK	590	575	2.7
Bulk blends	3	0	increase
Total commercial Mineral fertilisers*	1,545	1,290	19.7
INDUSTRIAL PRODUCTS			
Organic compounds, including	177	238	-25.4
<i>incl. in-house consumption</i>	93	124	
Methanol	35	48	-26.7
<i>incl. in-house consumption</i>	33	45	
Formalin	66	91	-27.1
<i>incl. in-house consumption</i>	60	79	
Urea-formaldehyde resins (UFRs)	76	99	-23.2
<i>incl. in-house consumption</i>	1	0	
Non-organic compounds, including	298	321	-7.0
Low-density and technical-grade ammonium nitrate	105	128	-17.9
Calcium carbonate	179	179	-0.3
Liquid carbon dioxide	12	11	7.2
Argon	3	3	9.4
Total commercial Industrial products*	382	434	-12.0
TOTAL COMMERCIAL OUTPUT*	1,927	1,725	11.7

Dorogobuzh Output (Smolensk region, Russia)

Product, kt	6M 2016	6M 2015	YOY, %
MINERAL FERTILISERS			
Ammonia	311	312	-0.3
<i>incl. in-house consumption</i>	314	304	
Nitrogen fertilisers, including	543	529	2.6
<i>incl. in-house consumption</i>	13	15	
Ammonium nitrate	543	529	2.6
<i>incl. in-house consumption</i>	13	15	
Complex fertilisers, including	372	344	8.2
<i>incl. in-house consumption</i>	9	10	
NPK	350	318	10.0
<i>incl. in-house consumption</i>	9	10	
Bulk blends	22	25	-14.1
Total commercial Mineral fertilisers*	890	856	4.0
INDUSTRIAL PRODUCTS			
Non-organic compounds, including	41	28	48.0
Low-density and technical-grade ammonium nitrate	4	6	-37.7
Calcium carbonate	22	6	increase in 4.1 times
Liquid carbon dioxide	15	16	-7.8
Total commercial Industrial products*	41	28	48.0
TOTAL COMMERCIAL OUTPUT*	931	883	5.4

Hongri Acron Output (Shandong Province, PRC)

Product, kt	6M 2016	6M 2015	YOY, %
MINERAL FERTILISERS			
Ammonia	4	27	-83.7
<i>incl. in-house consumption</i>	3	16	
Complex fertilisers, including	142	253	-43.8
NPK	142	253	-43.8
Total commercial Mineral fertilisers*	144	264	-45.5
INDUSTRIAL PRODUCTS			
Non-organic compounds, including	25	45	-44.0
Hydrochloric acid	25	45	-44.0
Total commercial Industrial products*	25	45	-44.0
TOTAL COMMERCIAL OUTPUT*	169	308	-45.2

North-Western Phosphorous Company Output (Murmansk region, Russia)

Product, kt	6M 2016	6M 2015	YOY, %
Apatite concetrate	584	557	4.8
<i>incl. in-house consumption</i>	<i>405</i>	<i>373</i>	
Total commercial apatite concentrate*	179	184	-3.0

** Commercial products: output less in-house consumption*